



wasaline 



Tony Ehres

2007 – 2009 TERMINAL WORKER – RG LINE

2010-2011 FREIGHT COORDINATOR – RGLINE

2012 CARGO MANAGER – RG LINE

2013 -> CARGO MANAGER – WASALINE



**Wasaline is the
northernmost
year-round ferry line in
the world !**



The shortest seaway between Finland and Sweden is Vasa – Umeå.

Port to port 53 nautical miles = 98 km Today our crossing time is 4,5 hours



Deepest part we pass is 45 meters. In a unique archipelago, in a unique way, with a unique ownership !

Facts

- Town of Vaasa and municipality of Umea owns Wasaline (NLC Ferry OY) as a joint venture, 50 % each of the company
- Freight turnover approx. 6 million € 2015 (37 % of the total Turnover) (2014:5,7 €)
- Company Turnover 16,2 million € (This year closer to 17 million €)
- Around 110 employees in 2016
- In Vaasa, 9 fulltime employees + Managing Director
- In Umea, 6 full time employees
- The Freight Team consist of 3 persons (Tony Ehres, Mattias Lindholm and Jonas Ström)
- In 2015 during 816 departures we transported:
 - 14 100 freight units and 245 000 Freight Meters
 - 12 136 Lorries or Trailers
 - 926 Dangerous Goods units per year (6,5 %) and 12 500 tons (5 %)
 - 267 700 freight tons
 - 100 000 tons of paper
 - 167 000 passengers
 - Tulos: + 0,4 milj €



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



History in the quark

- The regular traffic started 1948 with a company named Vasa-Umeå Ab (Ltd) which changed the name 1979 to Vasabåtarna.
- 1999 the tax free ended due to EU regulations and the passenger figures dropped from over 1 million per year to below 100 000 passengers. 2000 Silja Line ended the traffic.
- RG Line started 2001 between Vasa and Umeå. First with Passenger Ferry Casino Express and then with RG1. Bankrupt 2012
- 2012 NLC Ferry was founded and the traffic started in January 2013 with the name Vasabåtarna-Vaasanlaivat.
- Renamed to Wasaline in May 2013.





M/S WASA EXPRESS

The Vessel gives us an excellent opportunity to ensure a safe and reliable crossover and the Ship is an important transport link between East and West



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



The Ferry

- Built: 1981 in Helsinki
 - Registered for 850 pax, 1500 tons of freight
 - Finnish Crew
 - 60 cabins
 - 1000 high meters
 - 1450 low meters
 - Our Record is 47 lorries/trailers ca 870 freight meters



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



Dangerous Goods Transports per Class

NLC FERRY Oy Ab IMDG Cargo transports

2011		
Class	Amount	Units
1	0,00 kg	0 st
2,1	209,00 kg	2 st
2,2	26 162,00 kg	23 st
3	865 466,00 kg	50 st
4,1	1 215 850,00 kg	36 st
4,3	160 650,00 kg	30 st
5,1	279 858,00 kg	19 st
5,2	0,00 kg	0 st
6,1	43 423,00 kg	5 st
7	398 336,00 kg	30 st
8	907 660,00 kg	78 st
9	4 399 702,00 kg	188 st
3,60 %	8 297 316,00 kg	461 st

2010		
Class	Amount	Units
1	9,00 kg	1 st
2,1	8,00 kg	1 st
2,2	4 463,00 kg	10 st
3	430 830,00 kg	40 st
4,1	1 798 200,00 kg	49 st
4,3	141 780,00 kg	8 st
5,1	4 310 846,00 kg	192 st
5,2	1,00 kg	1 st
6,1	0,00 kg	1 st
7	233 379,00 kg	33 st
8	2 055 384,00 kg	111 st
9	3 330 862,00 kg	145 st
5 %	12 305 745,00 kg	590 st

2012		
Class	Amount	Units
1	6 080,00 kg	1 st
2,1	8 918,00 kg	6 st
2,2	45 523,00 kg	21 st
3	1 007 657,00 kg	73 st
4,1	1 094 600,00 kg	31 st
4,3	33 400,00 kg	1 st
5,1	158 138,00 kg	13 st
5,2	5 672,00 kg	2 st
6,1	130 867,00 kg	6 st
7	203 554,00 kg	27 st
8	2 323 878,00 kg	118 st
9	2 875 724,00 kg	116 st
3,30 %	7 894 011,00 kg	415 st

2013		
Class	Amount	Units
1	0,00 kg	0 st
2,1	384,00 kg	5 st
2,2	78 626,00 kg	40 st
3	202 680,00 kg	75 st
4,1	121 607,00 kg	4 st
4,3	1 575,00 kg	1 st
5,1	9 459,00 kg	13 st
5,2	8 111,00 kg	9 st
6,1	126,00 kg	6 st
7	311 944,00 kg	28 st
8	17 397 245,00 kg	348 st
9	3 287 283,00 kg	75 st
8,40 %	21 419 040,00 kg	604 st

2014		
Class	Amount	Units
1	132,00 kg	1 st
2,1	0,00 kg	0 st
2,2	92 925,00 kg	110 st
3	1 214 784,00 kg	179 st
4,1	399 280,00 kg	10 st
4,3	188 370,00 kg	34 st
5,1	1 567 455,00 kg	225 st
5,2	0,00 kg	0 st
6,1	0,00 kg	0 st
7	105 122,00 kg	7 st
8	13 986 005,00 kg	386 st
9	5 716 757,00 kg	233 st
8,60 %	23 270 830,00 kg	1185 st

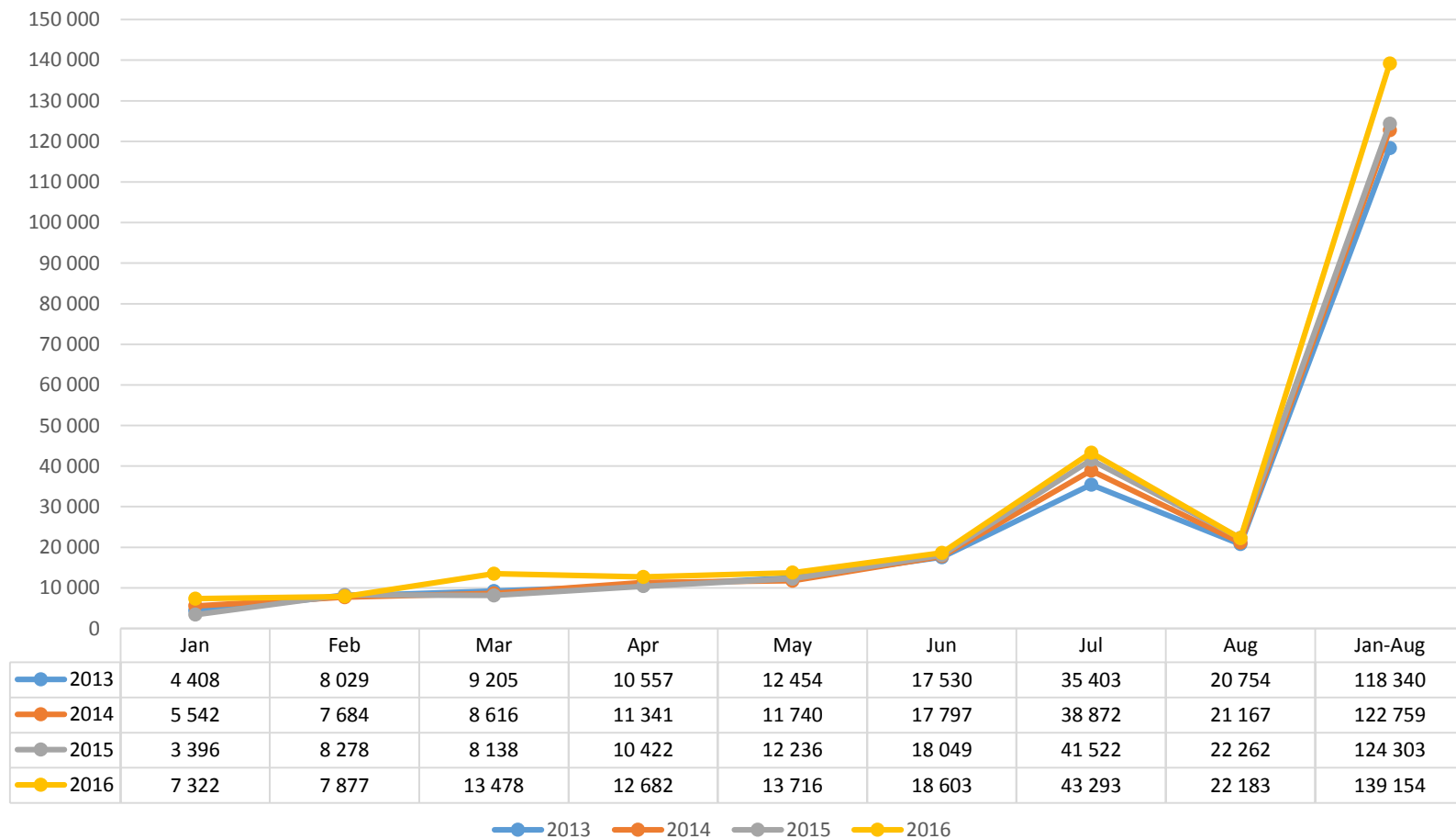
2015		
Class	Amount	Units
1	37 052,00 kg	8 st
2,1	0,00 kg	0 st
2,2	12 053,00 kg	88 st
3	289 955,00 kg	223 st
4,1	37 300,00 kg	1 st
4,3	283 005,00 kg	33 st
5,1	8 811,00 kg	90 st
5,2	0,00 kg	0 st
6,1	0,00 kg	0 st
7	0,00 kg	0 st
8	2 458 170,00 kg	111 st
9	9 458 948,00 kg	372 st
4,90 %	12 585 294,00 kg	926 st



Passengers 2012 - 2015



Passengers Jan-Aug +11,9 %



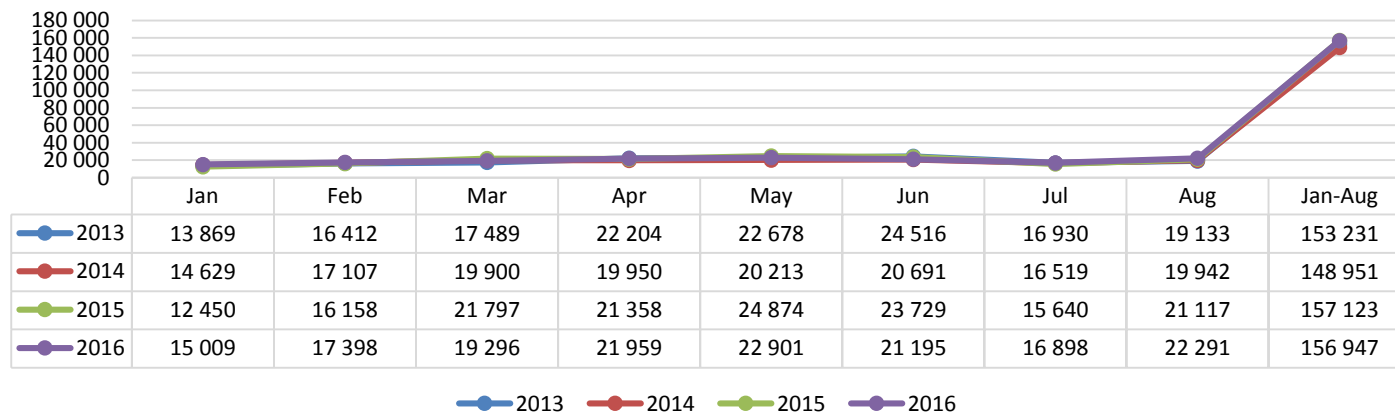
PASSENGERS -

Market share Wasaline and Finland-Sweden traffic 2015 & 2016

2015			2016		2015	2016
Month	Wasaline	Fin- Swe	Wasaline	Fin-Swe	MARKETSHARE	MARKETSHARE
January	3 396	486 775	7 322	449 986	0.70%	1.63%
February	8 278	627 589	7 877	587 545	1.32%	1.34%
March	8 138	600 002	13 478	734 248	1.36%	1.84%
April	10 422	649 244	12 682	585 240	1.61%	2.17%
May	12 236	735 276	13 716	704 644	1.66%	1.95%
June	18 049	875 808	18 603	844 848	2.06%	2.20%
July	41 522	1 199 304	43 293	1 190 815	3.46%	3.64%
August	22 262	920 518			2.42%	
September	10 790	616 530			1.75%	
October	13 568	779 433			1.74%	
November	8 709	574 601			1.52%	
December	11 187	623 073			1.80%	
Total	168 557	8 688 153			1.78%	



Freight meters Jan – Aug -0,1 %



Freight m tons + 2,7 %

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Jan-Aug
2013	17 507	19 588	20 378	25 025	25 258	25 454	20 116	19 304	172 630
2014	16 426	19 756	22 682	24 664	23 539	23 284	20 163	23 098	173 612
2015	14 989	19 601	25 855	25 430	27 954	26 147	19 514	24 663	184 153
2016	19 414	21 582	23 212	26 940	27 511	25 218	20 046	25 158	189 081

Freight units + 0,3 %

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Jan-Aug
2013	839	964	1 056	1 296	1 365	1 464	1 035	1 115	9 134
2014	880	1 020	1 163	1 186	1 177	1 193	974	1 154	8 747
2015	717	922	1 220	1 217	1 391	1 345	924	1 183	8 919
2016	901	900	993	1 308	1 323	1 254	989	1 281	8 949



TRAILERS -

Market share Wasaline and Finland-Sweden traffic 2015 & 2016

2015			2016		2015	2016
Month	Wasaline	Fin- Swe	Wasaline	Fin - Swe	MARKETSHARE	MARKETSHARE
January	692	20 055	901	20 367	3.45%	4.42%
February	922	20 872	900	21 974	4.42%	4.10%
March	1 220	24 438	993	23 169	4.99%	4.29%
April	1 217	21 733	1 308	24 186	5.60%	5.41%
May	1 391	23 426	1 323	24 591	5.94%	5.38%
June	1 345	23 639	1 254	23 578	5.69%	5.28%
July	924	20 693	989	20 778	4.47%	4.76%
August	1 183	22 531			5.25%	
September	1 324	23 939			5.53%	
October	1 517	24 556			6.18%	
November	1 435	23 236			6.18%	
December	948	19 883			4.77%	
Total	14 118	269 001			5.20%	





Tony Ehres – Cargo Manager

WASALINES VISION FOR THE FUTURE



Wasalines Vision

- We need to continue with our **current reliability trend (Dry Dock 2016)**
- Be **flexible** to our customers needs. Listen to customers and their needs
- Pay **visits** to all customers – listen to their needs
- Introduce **new interesting products**
- Maintain our **timetable**, no big delays
- **Quick and professional customer service.**
- Keep our customers well informed – **Information / News Letters (Conference)**
- Improve the Intermodal connections
- Make full use of our strengths



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



Punctuality in 2015

- At the moment 97 % of our departures and arrivals are within 15 minutes of scheduled arrival or departure time

Voyage #	Direction	Scheduled Sailing time	True Sailing time	Scheduled Arrival Time	True Arrival time
685	1 VA-UM	0800	0759	1230	1230
686	1 UM-VA	1400	1353	1830	1826
687	1 VA-UM	2000	2015	0030	0027
688	2 UM-VA	1000	0948	1430	1430
689	2 VA-UM	2000	2003	0030	0025
690	3 UM-VA	1000	0952	1430	1428
691	3 VA-UM	2000	2001	0030	0025
692	4 UM-VA	0900	0905	1330	1327
693	4 VA-UM	1430	1503	1900	1857
694	4 UM-VA	2000	2031	0030	0026
695	5 VA-UM	0900	0853	1330	1328
696	5 UM-VA	1900	1909	2330	2328
697	6 VA-UM	0900	0853	1330	1328
698	6 UM-VA	1900	1859	2330	2325
699	7 VA-UM	0900	0855	1330	1322
700	7 UM-VA	1900	1900	2330	2327
701	8 VA-UM	0800	0759	1230	1233
702	8 UM-VA	1400	1358	1830	1826
703	8 VA-UM	2000	1952	0030	0028



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



Timetable 2016

7.1-29.2.2016

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Dep. Vasa	20:00	20:00		09:00	09:00	09:00	08:00 20:00
Arr. Umea	23:30	23:30		12:30	12:30	12:30	11:30 23:30
Dep. Umea	09:00	09:00	18:00	18:00	18:00	18:00	13:00
Arr. Vasa	14:30	14:30	23:30	23:30	23:30	23:30	18:30

15.8 – 22.12.2016

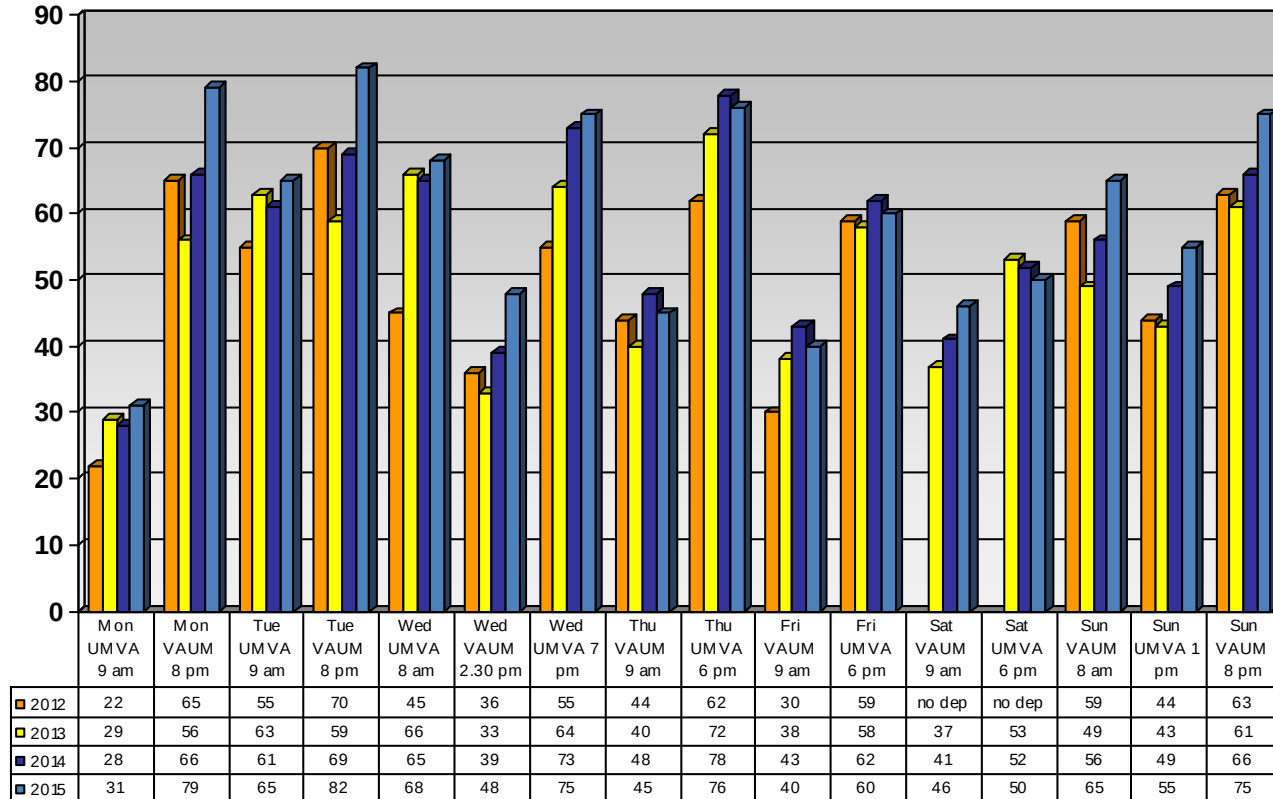
	MAANANTAI	TIISTAI	KESKIVIIKKO	TORSTAI	PERJANTAI	LAUANTAI	SUNNUNTAI
Lähtö Vaasasta	20:00	20:00	14:30	09:00	09:00	09:00	08:00 20:00
Saapuminen Uumajaan	23:30	23:30	18:00	12:30	12:30	12:30	11:30 23:30
Lähtö Uumajasta	09:00	09:00	08:00 19:00	18:00	18:00	18:00	13:00
Saapuminen Vaasaan	14:30	14:30	13:30 00:30	23:30	23:30	23:30	18:30

11.6 – 14.8.2016

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Dep. Vasa	20:00	20:00	14:30	09:00	09:00	08:00 17:30	08:30 20:30
Arr. Umea	23:30	23:30	18:00	12:30	12:30	11:00 20:30	12:00 00:00
Dep. Umea	09:00	09:00	08:00 19:00	18:00	18:00	11:45 21:00	13:30
Arr. Vasa	14:30	14:30	13:30 00:30	23:30	23:30	16:45 02:00	19:00



Capacity cardeck (%) / departure





WHAT IS NEW FOR 2016

wasaline 

Dry Dock in September 2016

- 24 of September to 10 of October
- Technical docking
- Repainting the Ship
- Steel Work
- Dry Dock → Ship in good shape → Wasaline can produce an excellent and reliable product
- Next Dock in 2018



A Intermodal Product for 2016

- We will introduce a new product from Vaasa to Fredrikshavn, Denmark together with Stena Line and Green Cargo. One booking, one invoice
- For offers please contact tony.ehrs@wasaline.com

Vasa -> Fredrikshamn			
Day	Time	Day	Time
Mon	20:00	Wed	19:25
Tue	20:00	Thu	19:25
Wed	14:30	Fri	19:25
Thu	09:00	Mon	16:45
Sun	20:00	Tue	19:25

Fredrikshamn -> Vasa			
Day	Time	Day	Time
Mon	08:00	Thu	00:30
Tue	08:00	Thu	23:30
Wed	08:00	Fri	23:30
Thu	08:00	Tue	14:30
Fri	08:00	Tue	14:30



Intermodal products for 2016

TIMETABLE VERONA (IT) ⇔ VASA (FI)



Vasa -> Verona					
Departure time Vasa			Pick-up time, Verona		
Day	CET+1		Day	Time	Ship
Mon	20:00		Tue	00:30	Wasa Line, Stena Line
Tue	20:00		Tue	00:30	Wasa Line, Stena Line
Wed	14:30		Thu	03:00	Wasa Line, Stena Line
Thu	09:00		Thu	03:00	Wasa Line, Stena Line
Fri	09:00		Thu	03:00	Wasa Line, Stena Line
Sat	09:00		Fri	03:00	Wasa Line, Stena Line
Sun	08:00		Fri	03:00	Wasa Line, Stena Line
Sun	20:00		Fri	03:00	Wasa Line, Stena Line
Verona -> Vasa					
Closing time Verona			Arrival time Vasa, additional unloading time 1,5h		
Day	Time		Day	CET+1	Ship
Tue	09:30		Sat	23:00	Stena Line, Wasa Line
Fri	03:30		Wed	13:00	Stena Line, Wasa Line
Sat	00:30		Wed	13:00	Stena Line, Wasa Line



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



Intermodal products for 2016

TIMETABLE ROSTOCK (GE) ⇔ VASA (FI)



Vasa -> Rostock					
Departure time Vasa		Arrival time Rostock, additional unloading time 1,5h			
Day	Time	Day	Time	Ship	
Mon	20:00	Thu	21:00	Wasa Express, Skåne	
Tue	20:00	Fri	21:00	Wasa Express, M-V	
Wed	14:30	Sat	21:00	Wasa Express, Skåne	
Thu	09:00	Sat	21:00	Wasa Express, Skåne	
Fri	09:00	Mon	21:00	Wasa Express, M-V	
Sat	08:00	Wed	21:00	Wasa Express, M-V	
Sun	08:00	Wed	21:00	Wasa Express, M-V	
Sun	20:00	Wed	21:00	Wasa Express, M-V	
Rostock -> Vasa					
Departure time Rostock		Arrival time Vasa, additional unloading time 1,5h			
Day	Time	Day	Time	Ship	
Mon	15:00	Fri	23:00	M-V, Wasa Express	
Tue	15:00	Fri	23:00	Skåne, Wasa Express	
Wed	15:00	Tue	14:00	M-V, Wasa Express	
Thu	15:00	Tue	14:00	Skåne, Wasa Express	
Fri	15:00	Wed/T	00:00	M-V, Wasa Express	
Sat	15:00	Wed/T	00:00	Skåne, Wasa Express	
Sun	11:00	Wed/T	00:00	M-V, Wasa Express	



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR



FIN – UK – FIN INTERMODAL

Departure	VASA	Arrival	IMMINGHAM
Monday	20.00	Thursday	22.00
Tuesday	20.00	Saturday	04.00
Wednesday	14.30	Saturday	22.00
Thur-Fri	09.00	Tuesday	22.00
Sat - Sun		Wednesday	22.00
Departure	Immingham	Arrival	VASA
Tuesday	02.00	Friday	23.30
Wednesday	05.00	Tuesday	14.30
Thursday	05.00	Tuesday	14.30
Friday	05.00	Wednesday	23.30
Saturday	11.00	Wednesday	23.30
Sunday	05.00	Thursday	23.30



Preliminary Timetables together with Green Cargo – Intermodal and Wagon loads from Vaasa

Starting 2016. Can be improved/adjusted according to market needs.

Vaasa Harbour		Göteborg Kombi	
Dep. Day	Closing	Arr. day	Delivery
Sat-Sun	19:00	Tuesday	07:10
Monday	19:00	Wednesday	07:10
Tuesday	19:00	Thursday	07:10
Wednesday	13:30	Friday	07:10
Friday	08:00	Monday	07:10

Vaasa Harbour		Trelleborg Kombi	
Dep. Day	Closing	Arr.day	Delivery
Sat-Sun	19:00	Wednesday	09:25
Monday	19:00	Thursday	09:25
Tuesday	19:00	Friday	09:25
Wednesday	13:30	Saturday	10:10
Thursday	08:00	Monday	09:25

Vaasa Harbour		Hallsberg Kombi	
Dep. Day	Closing	Arr.day	Delivery
Sat-Sun	19:00	Wednesday	06:10
Monday	19:00	Thursday	06:10
Tuesday	19:00	Friday	06:10
Wednesday	13:30	Monday	06:10
Thursday	08:00	Monday	09:25

Vaasa Harbour		Katrineholm kombi	
Dep. Day	Closing	Arr.day	Delivery
Fri - Sun	19:00	Wednesday	11:55
Monday	19:00	Thursday	11:55
Tuesday	19:00	Monday	11:55
Wednesday	13:30	Monday	11:55
Thursday	08:00	Monday	11:55

Vaasa Harbour		Oslo Kombi	
Dep. Day	Closing	Arr.day	Delivery
Sat - Sun	19:00	Wednesday	10:40
Monday	19:00	Thursday	10:40
Tuesday	19:00	Friday	10:40
Wednesday	13:30	Monday	10:40
Thursday	08:00	Monday	10:40

Vaasa Harbour		Drammen Kombi	
Dep. Day	Closing	Arr.day	Delivery
Sat - Sun	19:00	Wednesday	12:00
Monday	19:00	Thursday	12:00
Tuesday	19:00	Friday	12:00
Wednesday	13:30	Monday	12:00
Thursday	08:00	Monday	12:00



Preliminary Timetables with Green Cargo – Intermodal and Wagon loads, to Vaasa Harbour

Starting 2016. Can be improved/adjusted according to market needs

Göteborg Kombi		Vaasa Harbour	
Dep. Day	Closing	Arr. day	Delivery
Monday	17:00	Thursday	00:30
Tuesday	17:00	Thursday	23:30
Wednesday	17:00	Friday	23:30
Thursday	17:00	Tuesday	14:30
Friday	17:00	Tuesday	14:30

Trelleborg Kombi		Vaasa Harbour	
Dep. Day	Closing	Arr.day	Delivery
Monday	12:30	Thursday	00:30
Tuesday	12:30	Thursday	23:30
Wednesday	12:30	Friday	23:30
Thursday	12:30	Tuesday	14:30
Friday	08:30	Tuesday	14:30

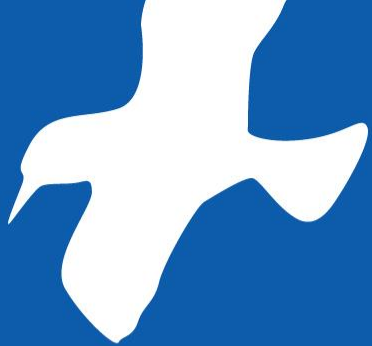
Hallsberg Kombi		Vaasa Harbour	
Dep. Day	Closing	Arr.day	Delivery
Monday	17:10	Thursday	00:30
Tuesday	17:10	Thursday	23:30
Wednesday	17:10	Friday	23:30
Thursday	17:10	Tuesday	14:30
Friday	17:10	Tuesday	14:30

Katrineholm Kombi		Vaasa Harbour	
Dep. Day	Closing	Arr.day	Delivery
Monday	12:15	Thursday	00:30
Tuesday	12:15	Thursday	23:30
Wednesday	12:15	Friday	23:30
Thursday	12:15	Tuesday	14:30
(Friday)	12:15	Tuesday	14:30

Oslo Kombi		Vaasa Harbour	
Dep. Day	Closing	Arr.day	Delivery
Monday	14:00	Thursday	00:30
Tuesday	14:00	Thursday	23:30
Wednesday	14:00	Saturday	23:30
Thursday	14:00	Tuesday	14:30
Friday	14:00	Tuesday	14:30

Drammen Kombi		Vaasa Harbour	
Dep. Day	Closing	Arr.day	Delivery
Monday	11:30	Thursday	00:30
Tuesday	11:30	Thursday	23:30
Wednesday	11:30	Friday	23:30
Thursday	11:30	Tuesday	14:30
Friday	11:30	Tuesday	14:30





Tony Ehres, Cargo Manager

THE FUTURE



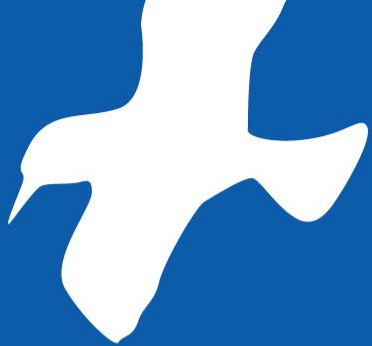
The New Ferry 2020 – 2021



Co-financed by the European Union
Trans-European Transport Network (TEN-T)

MIDWAY ALIGNMENT
OF THE BOTHNIAN CORRIDOR





Tony Ehres, Cargo Manager

WWW.WASALINE.COM

wasaline 